

# UnionBank

**FOR IMMEDIATE RELEASE**

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## **Susan J. Perry Joins Union Bank's Commercial Lending Team**

**Morrisville, VT** – David Silverman, President and Chief Executive Officer of Union Bank is pleased to welcome Susan J. Perry (Sue) as Vice President and Commercial Loan Officer. In this position, Sue will be responsible for commercial lending and business development in the North Conway, New Hampshire market where the bank plans to open a new commercial loan center. “Sue brings a solid base of commercial financing, credit underwriting and account management experience to the bank. Her skillset will help the bank identify emerging opportunities in the North Conway market and we are very excited to have her join our team,” said Silverman.



Perry joins Union Bank with 24 years of experience in banking, primarily in credit administration, underwriting and commercial loan portfolio management. She previously managed and grew the Credit Administration Department at Northway Bank where she worked for 17 years, in addition to being responsible for a \$10 million dollar loan portfolio. Prior to that, she worked as a Senior Credit/Financial Analyst at Citizens Bank in North Conway. Most recently, Sue worked as an Expert Business Consultant for Finastra, a London-based FinTech Company and its CreditQuest product; commercial loan origination software. Here, she was responsible for providing all implementation support to commercial banking clients

including the configuration, training and deployment of the software program.

Sue graduated from Plymouth State University with a Masters of Business Administration and received her Bachelors of Science in Political Science from the University of Southern Maine. She has also received a credit risk certification from the Risk Management Association in 2013. She currently serves as a board member and treasurer of the Mother Seton House in Fryeburg, ME and is Chairperson of the Chatham School Board in Chatham, NH.

With her husband Bill, Sue resides in Chatham, NH and enjoys spending time with family and friends, activities in the outdoors, and reading.

Union Bank, a wholly-owned subsidiary of Union Bankshares, Inc. (UNB, traded on the NASDAQ Exchange), provides commercial, retail and municipal banking services and asset management services throughout northern Vermont and New Hampshire. Union Bank operates 18 banking offices, two loan centers, and multiple ATMs throughout its geographical footprint.

Union Bank has been helping people buy homes and local businesses create jobs in area communities since opening its doors over 126 years ago. Union Bank has earned an exceptional reputation for residential lending programs and has been recognized by the US Department of Agriculture, Rural Development for the positive impact made in the lives of first time home buyers. Union Bank is consistently one of the top Vermont Housing Finance Agency mortgage originators. Additionally, Union Bank has also been designated as an SBA Preferred lender for its participation in small business lending. Proud to be one of the few independent community banks serving Vermont and New Hampshire, Union Bank maintains a strong commitment to its core traditional values of keeping deposits safe, giving customers convenient financial choices and making loans to help people in our local communities buy homes, grow businesses, and create jobs. These values - combined with financial expertise, quality products and the latest technology - make Union Bank the leading choice for your banking services, both personal and business. Member FDIC. Equal Housing Lender.

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